



April 2010

FROM THE PRESIDENT

Greetings:

What a amazing February, I'm sure all of you are tired of the **SNOW**. Setting a snow fall record isn't exactly what our economy needed. Forty to fifty inches of snow set everyone back in this economic recovery. Now we're in March and April and the snow is behind us, time to move forward and turn our attentions to new business.

Most of our manufacturers are excited about the economic reports for the second half of 2010. This should start an upward trend we

are all hoping for.

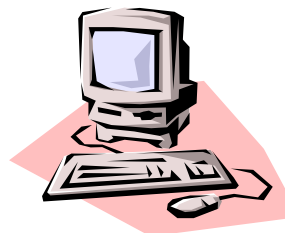
With the snow and business being slow **ADU** is finishing the change out of our showroom lighting to more energy efficient tubes and fixtures.

ADU is going **GREEN**.

Reminder, KBIS is in Chicago on April 16, 17 & 18, 2010. I'll be there, hope to see you as well.

Best Wishes, Tom

Check out the **REBATES** for appliances on www.adu.com. A list of all factory rebates available to you for 2010. Once you log-on www.adu.com, go to **BLOG** tab on the navigation bar and click on **blog**, then click on Rebates...



ADU Website www.adu.com

TIP OF THE DAY

Before you buy your next appliance think "ENERGY STAR".

The Department of Energy and the EPA developed the "Energy Star program" in 1992.

Therefore, any appliance built before 1992 won't be energy efficient. The first appliance you should consider replacing is the refrigerator as it runs 24/7.

<http://www.energysavers.gov/financial/70020.html> This website is for **REBATES** for Energy Star Appliances.

<http://www.energysavers.gov/financial/70022.html> This website is for State by State **REBATE** Programs.

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ADU Showrooms

- * **Washington Sales Division**
Takoma Park, MD 301-608-2600
- * **Baltimore Sales Division**
Linthicum, MD 410-789-8000
- * **Virginia Sales Division**
Chantilly, VA 703-263-2300
- * **York Sales Division**
York, PA 717-845-6500

GE MONOGRAM "LUXURY HAS ITS REWARDS"

GE Monogram "Luxury Has its Rewards" Promotion:

Effective: March 1st through September 30, 2010.

ADU sells qualifying package and gives the purchaser **\$1,000** or **\$2,000** instant rebate at the point of sales.

Details



*No mail-in rebate forms,
No waiting for your monies,
Just instant discount off your package price!!!*

Call the store closest to you or come visit ADU.



GE Monogram "Luxury Has its Rewards"



Effective March 1 - September 30, 2010

Buy any Pro Range & Hood



OR

Any Wall Oven/Cook Top & Hood



= \$1,000 Instant Rebate

Add any Built-In Refrigerator



= Additional \$1,000 Instant Rebate



Excludes Supercoded/Obsolete Models

Where to buy...www.adu.com



ADU Showroom Locations:

Washington, DC 301-608-2600 Baltimore, MD 410-789-8000
Chantilly, VA 703-263-2300 York, PA 717-845-6500

Continued...Tip of the Day

Other appliances to consider replacing:

- * Clothes Washers
- * Hot Water Heaters

Log-on the websites listed on page 1 for the state you live in.

Energy Star rebates and rebates from each state are solid reasons to replace the appliances that are not energy star rated.

It's like **DOUBLE REBATES.**



Lost your Appliance manuals...log-on to the appliance411.com

adu.com

SUB-ZERO & WOLF NATIONAL CONSUMER PROMOTION



SUB-ZERO **WOLF**

**YOUR DREAM KITCHEN,
NOW UP TO \$2,500 LESS.**
LIMITED-TIME OFFER. COME IN TODAY.

CHOOSE



Any full-size built-in, integrated, or PRO 48 refrigeration

AND

Any size range (gas or dual fuel)



OR



Any size wall oven plus any size range top or 30" or 36" cooktop

GET

\$1,000 INSTANT SAVINGS

PLUS

\$1,500 INSTANT SAVINGS
WHEN YOU BUY UP TO SIX MORE PRODUCTS.
\$250 SAVINGS ON EACH.**



Baltimore, MD | 410.789.8000
Chantilly, VA | 703.263.2300
Washington D.C. | 301.608.2600
York, PA | 717.845.6500

FOR FURTHER DETAILS, VISIT SUBZEROSAVINGS.COM

This Sub-Zero, Inc. and Wolf Appliance, Inc. Instant Savings offer is valid beginning March 1, 2010, and expires after September 30, 2010. This Instant Savings will be applied at point of sale only for qualifying purchases. All appliances must be purchased and invoiced at the same time, appear on the same invoice, and be delivered by December 31, 2010. Products must be delivered and installed in the country of purchase. The Instant Savings offer cannot be combined with any other offers. Check with ADU for details or visit subzerosavings.com

*Sub-Zero built-in 600 Series excluded. **Applicable to all products including Sub-Zero built-in 600 Series, Wolf microwave ovens, and all accessories.

The 2010 Sub-Zero and Wolf National Consumer Promotion:

Offer is valid beginning March 1, 2010, and expires September 30, 2010, at participating Sub-Zero and Wolf dealers.

All appliances must be purchased and invoiced at the same time, appear on the same invoice, and be delivered by December 31, 2010.

Offer cannot be combined with any other offers.

Savings will be applied instantly at the point of sale only for qualifying purchases.

Your Dream Kitchen, now up to \$2,500 less.

ADU SHOWROOM LOCATIONS

Washington, DC 729 Erie Avenue Takoma Park, MD 20912 301-608-2600	Chantilly, VA 14911 Bogle Drive Chantilly, VA 20151 703-263-2300	York, PA 2842 North George St. York, PA 17046 717-845-6500
Baltimore, MD 5192 Raynor Avenue Linthicum, MD 21090 410-789-8000		

Amana ASKO Best Bosch Dacor GE GE Café GE Monogram Jenn-Air KitchenAid Maytag

APPLIANCE DISTRIBUTORS UNLIMITED

IS A BUILDER DISTRIBUTOR OF MAJOR APPLIANCES

ADU WAS FOUNDED IN 1982

FOUR LARGE SHOWROOMS IN THREE STATES

ADU HAS GROWN TO BE THE LARGEST BUILDER DISTRIBUTOR IN THE MID-ATLANTIC REGION

ADU IS DEDICATED TO:

PROVIDING PROFESSIONAL SALES PEOPLE

COMPETITIVE PRICING

BEST IN SERVICE

BUILT-IN KITCHEN APPLIANCES

ADU CORPORATE OFFICES

5194 Raynor Avenue
Linthicum, MD 21090

410-636-1276 Phone for account
information, receivables, & delivery

Tomorrow's Appliances Today

adu.com

NEW PRODUCTS



New Dacor Distinctive Line:

All the right features & benefits, priced to sell!!!



New Jenn-Air Line:

All new Wall Ovens - State-of-the-art controls.

All new Refrigeration line - Integrated units.



Miele Sub-Zero Scotsman Sharp Thermador Fisher & Paykel U-Line Viking Whirlpool Wolf